

# Live Webinars

Radian National Training is here to help real estate & mortgage professionals of all experience levels stay educated and informed. We offer [self-paced training](#), [timely videos](#), [podcasts](#), and instructor-led live webinar sessions.

## September 2024 →

MON	TUE	WED	THU	FRI
2	3	4	5	6
9	10	11	12	13
16	17	18	19	20
23	24	25	26	27
30				

9/5	Thu	Delivering Exceptional Customer Experiences
9/10	Tue	Understanding Schedule C: Calculating Sole Proprietor Income
9/11	Wed	Understanding & Reviewing Appraisals
9/12	Thu	Not Your Ordinary Assets
9/17	Tue	Not Your Ordinary Income
9/18	Wed	Reviewing Rural Property Appraisals
9/19	Thu	Connecting to Close: Top Producer's Mindset
9/25	Wed	Detecting & Avoiding Fraud in Loan Files

## October 2024 →

MON	TUE	WED	THU	FRI
	1	2	3	4
7	8	9	10	11
14	15	16	17	18
21	22	23	24	25
28	29	30	31	

10/1	TUE	Basics of Income
10/2	WED	The Power of Inquiry: Developing Your Questioning Skills
10/3	THU	Liquid Assets
10/8	TUE	Loan Officer's Checklist for Success
10/9	WED	Beyond Schedule C
10/16	WED	Analyzing Schedule E Rental Income
10/17	THU	Manufactured Home Appraisal Analysis
10/23	WED	Detecting & Avoiding Fraud Schemes



MI Products 101 →

[Borrower-Paid Single-Premium MI](#)

▶ 6 minutes



MI Products 101 →

[Borrower-Paid Split-Premium MI](#)

▶ 5 minutes

[Doing Business with Radian →](#)

[Foundations On Demand →](#)

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# September 2024

## Radian Webinar Calendar

Boost your skills this September by attending our dynamic webinars! Join us for Delivering Exceptional Experience or Understanding Schedule C. Don't miss out on this opportunity, register today!

5 Thu

1:00 PM EDT  
10:00 AM PDT



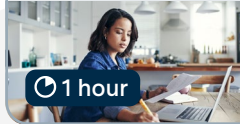
1 hour

### Delivering Exceptional Customer Experiences →

Improvements in mortgage and real estate technologies have automated many interactions you used to have with your customers. However, it is more important than ever to improve consultative and customer-centric experiences to stand out amongst your competitors.

10 Tue

1:00 PM EDT  
10:00 AM PDT



1 hour

### Understanding Schedule C: Calculating Sole Proprietor Income →

This webinar will deepen your understanding of business entities & how to calculate sole proprietor Schedule C self-employed income.

11 Wed

1:00 PM EDT  
10:00 AM PDT



1h 30m

### Understanding & Reviewing Appraisals →

Let our team walk you through the 1004 (Uniform Residential Appraisal Report) and show you how it is like reading a story.

12 Thu

1:00 PM EDT  
10:00 AM PDT



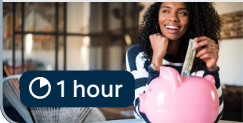
1 hour

### Not Your Ordinary Assets →

Catch this sequel to Liquid Assets for an introduction to less common assets that can be used in a mortgage transaction.

17 Tue

1:00 PM EDT  
10:00 AM PDT



1 hour

### Not Your Ordinary Income →

Catch this sequel to The Basics of Income for an introduction into more complex income types that can be used to qualify your borrower, including non-taxable income.

18 Wed

1:00 PM EDT  
10:00 AM PDT



1 hour

### Reviewing Rural Property Appraisals →

Rural property appraisals can be complicated. In this session we combine Fannie Mae guidelines and active group dialog to simplify this appraisal report.

19 Thu

1:00 PM EDT  
10:00 AM PDT



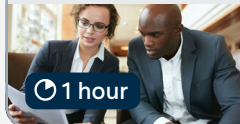
1 hour

### Connecting to Close: Top Producer's Mindset →

How do you get more referrals, fuel your pipeline, and close more quickly in today's competitive market? Industry experts say the key is your ability to connect with people and foster deeper relationships.

25 Wed

1:00 PM EDT  
10:00 AM PDT



1 hour

### Detecting & Avoiding Fraud in Loan Files →

Attend this foundational session to better understand mortgage fraud by reviewing real documents.



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# October 2024

## Radian Webinar Calendar

Dive into fall with Radian National Training's engaging October webinars! Join us for transformative sessions on Power of Inquiry, Basics of Income, and Beyond Schedule C. Don't miss this opportunity to boost your expertise. Reserve your spot today!

**01** Tue

1:00 PM EDT  
10:00 AM PDT



1 hour

### Basics of Income →

Attend this foundational session to learn how to calculate the most basic types of income including base income, hourly pay including overtime, commission, bonus income, and tip income.

**02** Wed

1:00 PM EDT  
10:00 AM PDT



1 hour

### The Power of Inquiry: Developing Your Questioning Skills →

For a loan officer, building a strong relationship can create customers for life. But how do you get the necessary information to ensure you can build the trust?

**03** Thu

1:00 PM EDT  
10:00 AM PDT



1 hour

### Liquid Assets →

This session is for mortgage professionals looking to build their knowledge of the most common asset types used to qualify borrowers.

**08** Tue

1:00 PM EDT  
10:00 AM PDT



1 hour

### Loan Officer's Checklist for Success →

To be a successful loan officer it takes tenacity, organizational skills, and the right attitude. It also requires strong skills and time management and knowing when and how to engage with your customers.

**09** Wed

1:00 PM EDT  
10:00 AM PDT



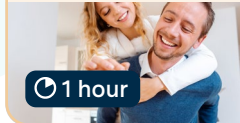
1 hour

### Beyond Schedule C →

This class offers a more condensed, advanced focus on business tax returns for the purposes of mortgage qualification. We will review the 1084, K1's, and all self-employed borrower tax forms.

**16** Wed

1:00 PM EDT  
10:00 AM PDT



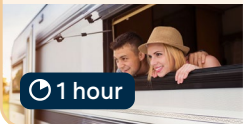
1 hour

### Analyzing Schedule E Rental Income →

If you are newer to calculating rental income or a seasoned pro looking for a fresher, this session will provide you with a laser focused review of rental income as it applies to a mortgage approval.

**17** Thu

1:00 PM EDT  
10:00 AM PDT



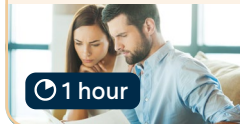
1 hour

### Manufactured Home Appraisal Analysis →

Manufactured homes have seen an increase of production over the past decade. New building techniques and styles have created a rise in purchases of these homes. Now is the time to learn more about this home and the appraisal form utilized.

**23** Wed

1:00 PM EDT  
10:00 AM PDT



1 hour

### Detecting and Avoiding Fraud Schemes →

Fraud schemes are getting more sophisticated and more costly. We will focus on what Fraud Schemes you might see in your loan files.



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